

# CAPABILITY STATEMENT

## CMIT Solutions Silicon Valley

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Owner Maitjian Welke [mwelke@cmitsolutions.com](mailto:mwelke@cmitsolutions.com)



## CORE COMPETENCIES

- IT Cyber Security Implementation to meet industry compliances
  - NIST SP800-171, HIPAA, PCI, CMMC
- IT Managed Service Provider
  - 24/7 Helpdesk & Live Chat
  - 24/7 Network Security Monitoring
- IT Procurement: Dell, Microsoft O365/MSDN/Azure, VMware, AWS, Citrix, Egnyte, HID SAFE, & LogMein

## PAST PERFORMANCE (10+ Year)

- CMIT has successfully provided annual IT License renewal subcontracts for Lawrence Berkeley National Lab (LBNL) for CITRIX, HID SAFE, and LOGMEIN technologies since 2014
- CMIT Successfully supplied IT equipment for the U.C. Berkeley PATH research project in 2020
- CMIT has been providing IT Managed Services, Helpdesk & Cyber Security for established businesses and corporations since 2009
- CMIT has successfully completed Digitization Scanning Project at U.S Department of Energy Joint Genome Institute in 2019
- CMIT has provided seamless services for IT relocation efforts for multi-site office moves for clients since 2009
- CMIT has accomplished various IT consulting projects at VMWare with excellent IT program management and Scrum Agile coaching
- Owner Maitjian Welke has been recognized annually in Computer Reseller News (CRN) Magazine as Women of the Channel since 2015

## DIFFERENTIATORS:

- We pride ourselves for giving our customers peace of mind when it comes to I.T. and Cyber Security
- We are nimble, very responsive, and great customer service
- We can scale rapidly with our network of 250 CMIT locations nationwide – we scale to fit customer's requirement!

## CERTIFICATIONS

- DGS ESB & WOSB# 1791260
- WRMDSC MBE# BA10878
- CPUC# 13040098
- DUNS# 027342991
- CAGE# 78AG6
- SAM# ALCAMATO LLC
- HIPAA Certified # 12416959

## NAICS

541512 Computer Software Design  
541513 Computer Facilities Mgmt  
423430 Computer & Peripheral  
425110 B2B Electronic Markets  
541690 Technical Consulting Services  
541519 Other Computer Services/IT VARS/Reseller  
811212 Computer Maintenance  
517911 Telecommunication Resellers  
518210 Data Processing & Hosting Svcs  
519190 All Other Information Services  
519130 Internet Publishing, Web Portals  
811213 Communication Equipment Maintenance